



Dear NLBMDA Member:

On behalf of the **National Lumber and Building Material Dealers Association** Board of Directors, it is my pleasure to welcome Federated Insurance® as our recommended insurance and risk management provider for property & liability, workers compensation and financial protection services.

Founded in 1904, Federated has built a strong reputation of offering competitive products supported with value added risk management programs and services. The company is rated A+ (Superior) by A.M. Best® and has once again been named to the Ward's 50® Top Performers list.

NLBMDA's endorsement of Federated establishes a partnership that gives you access to personal service from a local Federated Marketing Representative. Federated will provide you with a thorough review of your current coverage and risk management resources to help evaluate your business needs. This includes employee retention strategies as well as access to a network of independent business succession and estate planning attorneys.

We encourage you to take advantage of this complimentary, no-obligation review of your insurance coverage and learn about the many risk management programs available through Federated; just another value-added benefit of your membership with NLBMDA!

Thank you for your ongoing support of NLBMDA. We look forward to continuing our mission of providing members with resources to help their businesses succeed.

Sincerely,

A handwritten signature in black ink that reads "Jonathan Paine". The signature is written in a cursive, flowing style.

Jonathan Paine, CAE
President & CEO
National Lumber and Building Material Dealers Association